

# STAFF PROFILE

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## Canute Jacob

Qualifications: MBA BCom CIP ANZIIF (Snr Assoc) QPIB  
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### Canute's Experience

Canute is a senior broker with over 12 years experience as a general and personal insurance broker, he has worked with the world's largest risk management broker Marsh and served as National Manager for a smaller tier broker. He was nominated for the Warren Tickle Award Runners up - VIC and awarded Top 10 Broker Award - Australia & NZ including several excellence awards at GIO and Suncorp.

Canute manages the New Business department which specialises in SME clients including aviation, defence contractors, financial institutions, manufacturing, retail, information technology, sports, automotive, property owners and hospitality and includes Private and Publicly listed companies.

He is a natural born networker and attributes his success in building relationships with his clients based upon trust and exemplary service.

Recently Canute has successfully assisted a client involved in recovery of \$29,000,000 as a result of embezzlement by a third party.